



EXPORT-IMPORT BANK
of the UNITED STATES

Jobs Through Exports

Diane Farrell
Member, Board of Directors



Who We Are — What We Do

Ex-Im Bank is an independent agency of the United States

- Established in 1934
- Headquartered in Washington, DC
- Official Export Credit Agency of the U.S.
- 5 regional offices
- Supported more than \$400 billion of U.S. exports in 75 years



Who We Are — What We Do

- Assume the credit and country risks that the private sector is unable or unwilling to accept
- Level the playing field – we can provide financing to counter foreign government-supported export financing



Ex-Im Bank Can Assist Your Firm:

- Improve cash flow
- Compete against foreign companies
- Support U.S. goods *and* services
- Enter new markets and expand sales in current ones



We Can Assist You!

Exporting Needs

Pre-export Financing

**Short-Term Accounts
Receivable Financing**

Our Solutions

Working Capital Guarantee

Export Credit Insurance



We Can Assist You!

Your Buyer Needs *Our Solutions*

Medium-Term Financing	Export Credit Insurance, Loan Guarantee, or Direct Loan
Long-Term Financing	Loan Guarantee or Direct Loan
Transportation Financing	Export Credit Insurance, Guarantee, or Direct Loan



Coverage in Over 150 Countries

- A percentage of “content” must originate from the U.S.
- Refer to our Country Limitation Schedule (CLS) on www.exim.gov as we may not support some of the countries.
- Where closed for certain routine transactions, Ex-Im Bank will consider structured financing arrangements that expect reasonable assurance of repayment.



For More Information

Regional Offices

Northeast and Mid-Atlantic	212.809.2650
Southeast	305.526.7436
Midwest	312.353.8081
Southwest	281.721.0465
West	949.660.1341
San Diego	619.557.7091
San Francisco	415.705.2280/2285